



Case Study

Governance-First Copilot Enablement in Real Estate



ABOUT US

BlueArc Technologies is a leading provider of AI-driven business process automation, empowering organizations worldwide to achieve operational excellence.

We help businesses turn inefficiencies into growth opportunities, driving innovation through tailored, transparent automation solutions that deliver measurable results and sustainable impact.

CHALLENGE

The organization aimed to deploy Microsoft 365 Copilot to boost productivity but lacked essential governance and data protection controls. This created a high risk of exposing sensitive information through overshared permissions, uncontrolled guest access, and unrestricted external sharing. Without addressing these gaps, secure Copilot enablement was impossible, leaving the company vulnerable to compliance breaches and reputational damage.

COST OF NOT CHANGING

Without governance remediation, the organization faced:

- High risk of data leakage and compliance violations.
- Increased audit findings and reputational damage.
- Operational inefficiencies and delayed AI adoption.
- Lost productivity and competitive disadvantage.

SOLUTIONS

We implemented a “Govern First, Enable Second” strategy, prioritizing data protection before deploying Copilot. Through a phased approach, we built an AI-ready security framework with sensitivity labels reducing exposure risk by 70%, DLP policies blocking critical data from prompts, SharePoint controls limiting site discovery and guest access, and permission hygiene aligned to least-privilege principles. After governance remediation, Copilot was rolled out in phases with user training on responsible prompting. Pilot users reported 25–30% faster report generation, saving approximately 1,200 hours in six months.

OUTCOME

The governance-first approach delivered measurable impact: zero data exposure incidents, full compliance alignment, and accelerated Copilot adoption. Productivity surged with 25–30% faster report generation, saving 1,200 hours (~\$60K), while IT overhead dropped by \$50K. Overall, the initiative achieved ~\$110K ROI in six months and built lasting trust in secure, scalable AI enablement.



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